



How Much Does Conflict Cost Your Organization?

1. How many hours a week does your typical Executive Leader spend in or addressing interpersonal, team or structural conflict? _____
2. How many top line Executive Leaders? _____
3. Multiply line #1 and #2 _____
4. Multiply answer from line #3 x 50 weeks? _____ (#3 x 50 =Total Hours Per Year)
- A. Multiply answer from line #4 x \$150p/h (avg. estimate)

Total cost of conflict at the Executive Level \$ _____ (A)

5. How many hours a week does your typical Supervisor/Manager spend in or addressing interpersonal, team or structural conflict? _____
6. How many Supervisors and Managers? _____
7. Multiply line #5 and #6 _____
8. Multiply answer from line #7 x 50 weeks? _____ (#7 x 50 =Total Hours Per Year)
- B. Multiply answer from line #8 x \$75p/h (avg. estimate)

Total cost of conflict at the Supervisor/Managerial Level \$ _____ (B)

9. How many hours a week does your typical Employee spend in or addressing interpersonal, team or structural conflict? _____
10. How many Employees in the organization? _____
11. Multiply line #9 and #10 _____
12. Multiply answer from line #11 x 50 weeks? _____ (#11 x 50 =Total Hours Per Year)
- C. Multiply answer from line #12 x \$50 p/h (avg. estimate)

Total cost of conflict at the Employee Level \$ _____ (C)

Total A + Total B + Total C = \$ _____ + Indirect Costs (Morale, Trust, Retention, Image)

What Conflict is Costing Your Organization

Would you like learn how to invest a fraction of your current costs of conflict in training that will enhance performance, build new skills, increase revenue, reduce risk – and slash the direct and indirect costs of conflict in your organization?